



2004 CT/ST Public ID Forum

Government Smart Card Project Managers Meeting

Smart Cards Acquisition: Lessons Learned

GSA Federal Technology Service

Agenda

- Acquisition Lessons Learned

- Security, Sign of the Times
- Pre-Acquisition
- Acquisition
- Award
- Summary



Security Concerns

- **Pressing need for security and safety of government personnel**
- **Pressing need for security of government data and information**
- **Providing the necessary tools and safeguards to support electronic commerce**

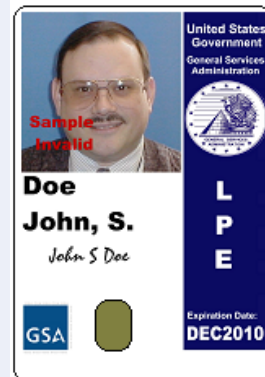
Applications

- **Electronic Identification**
 - Enhanced Authentication
- **Electronic Physical Access**
 - Enhanced Authentication
- **Logical Access**
 - Enhanced Authentication



Stakeholders

- **Communication Plan**
 - Answer the tough questions first (Who, What, When, Where, How & Why)
- **Obtain Buy-in from Centers of Influences**
 - Keep them informed
- **Privacy**
 - Handle Privacy Act Issues as “single subject”
- **Establish a Virtual Team**
 - Security, Administration, HR, CIO



Policy Review

- Identity and Other Credentials
- Physical Access Control
- Logical Access Control



Assessment

- Risk Assessment
 - ID, Physical & Logical Access
- Vulnerability Assessment
 - ID, Physical & Logical Access
- Conduct Pre-award and periodically after award



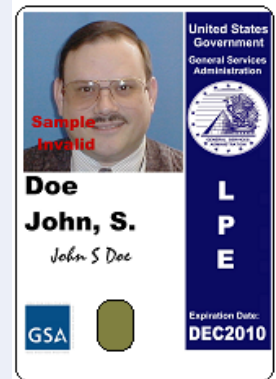
Requirements

- Analysis
- Assessments
 - Risk
 - Vulnerability
- Conceptual Solution
- Realistic Budget
 - Out year implementation projections
 - Independent Government Cost Estimate (IGCE)
- Program Life Cycle Management
 - Plan of Action with Milestones



Acquisition

- **Contract Vehicle**
 - Schedules, GWAC, New Contract
- **Task Order or Request for Proposal (RFP)**
 - Statement of Work (SOW)
 - IGCE
 - Acquisition Plan
 - Performance requirements
 - Audits



Award

- Delays
 - Financial Resources
 - Legal Review
 - Protest
- Award
 - Kick Off Meeting
- Life Cycle Management
 - Performance Audits
 - Cost Audits



Summary

- **Stronger Security**
 - Personnel and Visitor Identification
 - Physical & data access control
- **Review security policies and procedures**
- **Better Solution & Budget Requirements**
- **Ongoing Vulnerability & Risk Assessment**
- **More Efficient Acquisitions**



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